Client information:

17 May 2016

DELTA and FORCE Technology are merging

DELTA and FORCE Technology have decided to merge, which will take effect from 1 January 2016. FORCE Technology will continue as the legal entity, and DELTA’s rights and obligations will be transferred to FORCE Technology, VAT no.: 55 11 73 14.

Therefore, the merger has no immediate impact for you.

- All signed agreements will continue to apply.
- Ongoing client projects, test runs or development tasks will be implemented unchanged.
- NDAs, Service Level Agreements and other corresponding agreements will still apply.
- Submitted offers incl. DELTA’s terms of sales and delivery will continue to apply.
- All of DELTA’s and FORCE Technology’s facilities in Denmark and around the world are still open for your requests.

You will still see the name DELTA when dealing with us, but soon the following words will be added: “a part of FORCE Technology”.

The merger between DELTA and FORCE Technology will create one of Scandinavia’s largest technological service companies with more than 1,600 employees and a wide range of unique facilities, benefitting the clients of both companies.

In the following text you may learn more about the background to the merger, and the immediate and long-term opportunities it will provide you as a client.

If you would like to learn more about the merger or have questions relating to a specific project, please communicate with your usual contact person or send an email to merger@delta.dk.

Information about the merger will be updated here on a regular basis: http://www.madebydelta.com/about-us/client-information.

Why merge?

Both DELTA and FORCE Technology have strong traditions as impartial technological service companies with Danish as well as international clients. Technological development presents new opportunities and complex challenges to clients operating both in the industry and the public sector. Together, we want to ensure that our clients acquire the correct deep competencies that are required to improve and strengthen their competitiveness in the future.

International, high quality and technology based expert consultancy requires a great deal regarding facilities, competencies and knowledge resources. The merger means that DELTA and FORCE Technology are stronger together for both international groups and for local start-ups. We believe that it is our strong professional competency that makes us an attractive partner, and the merger will strengthen this.
DELTA and FORCE Technology are both financially and technically strong, which are the best preconditions for entering into a merger.

**What kind of new opportunities will the merger provide?**

The merger is carried out for the purpose of creating new opportunities for our clients. In brief, these can be divided into three:

Firstly, the merger means that our Danish and international clients more easily will get access to greater, boarder and deeper competencies. Already tomorrow, we will be able to do so much more, for a large number of clients.

Secondly, our current and future clients will experience us as one single organisation, which covers the entire client process from the first idea, through the development stages to test and approval, and further to operation and inspection in production. Together, we will cover the entire value chain and complement each other, both technically and sectorally.

Finally, the vision behind the merger is that with the combination of our competencies and disciplines, we can help industry and societies enter the fourth industrial and digital revolution. Together, we have the competencies within advanced, communicative sensor networks and automated monitoring, and thus we can create fertile ground for digital learning and new business models. It is our goal to develop and to provide this infrastructure to create growth in the industry.

We will continually communicate new initiatives resulting from the merger. If you personally have a good idea how the merger can benefit you as our client, please contact us. Email us at merger@delta.dk

Yours sincerely,

Juan Farré, CEO

DELTA